



## DR. MICHAEL BURKS JR.

@MichaelBurksjr    

Over the last decade, I've helped founders, institutions, and governments scale with precision—driving over \$100M in enterprise value across tech, digital assets, and public sectors.

In 2024 alone, I generated \$20M+ in client revenue and engineered systems that grew operations by 300%+.


But I don't just advise—I build.

When I nearly burned out scaling companies manually, I created frameworks that now help global leaders:

- ✓ Make sharper, faster decisions
- ✓ Build infrastructure that scales
- ✓ Leverage AI and automation for operational dominance

I work with people serious about sustainable growth—not vanity metrics.

My model is clear: strategy meets execution, backed by data, built for scale.

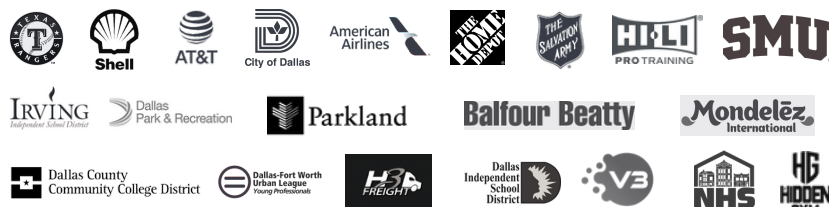
★★★★★  Over 1,000+ Entrepreneurs and brands Served.

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## NOTABLE ACHIEVEMENTS

- Over \$100M in value created across tech, government, and service-based orgs
- Creator of the Operators OS framework, an AI-powered consulting tool
- Proven ability to scale teams, systems, and offers—fast
- Deep cross-industry experience: SaaS, public sector, education, healthcare, media
- Known for simplifying complex problems with bold, executable strategy
- Speaking and advisory presence across corporate, athletic, and entrepreneurial audiences
- Scaled a government-funded health program from \$4M to \$12M with optimized systems
- Grew a fractional consulting business from \$0 to \$20M revenue in under 18 months
- Developed a licensing model that turned 1 framework into 6 figures in passive deals
- Led ops strategy for a digital agency through 3x client capacity growth in 90 days

## PREVIOUS PARTNERS



## Core Competencies

- Founder Development Services
- M&A Strategy & Advisory
- Operational Scale Services

## industries serviced?

We service companies across various industries. some of those are:

- Healthcare & Life Sciences
- Media & Entertainment
- Oil & Gas
- Social & Public Sector
- Technology
- Infrastructure & Construction
- and more.


**NACIS Codes:** 541611, 541618, 541614, 541512, 541511, 518210, 611430, 611710, 921190, 541820, 813920

**DUNS:** 035852077

 **MICHAEL BURKS JR. PHD**  
CONSULTANT & ADVISOR

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